



WT INSIGHTS

**ESSAYS & THOUGHT LEADERSHIP
FROM CONSTRUCTION EXPERTS**

PREPARED BY DIRECTOR NICK HAYMAN

WT IS AN AWARD-WINNING INTERNATIONAL CONSULTANCY FIRM WHO SUPPORTS CLIENTS ACROSS THE INFRASTRUCTURE INVESTMENT, BUILDING, CONSTRUCTION AND ASSET MANAGEMENT SECTORS.

WT is one of the fastest growing advisory firms in the Middle East. Founded in Australia back in 1949, WT has been a force in the Middle East since 2018. A trusted advisor to Owners, Developers, Government and Private sector clients, WT currently manages billions of dollars of active mega projects across the Middle East. When you work with WT you are working with the collective thinking of over 2,000 of the profession's leading people.

WT draws on the collective experience, knowledge and capability of our professional staff in locations across North America and globally to provide our clients with the right advice on all aspects of cost, value and risk to assist in achieving optimum commercial outcomes.

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CONNECT WITH OUR GLOBAL NETWORK AT WTPARTNERSHIP.CO

CANADA, CHINA, GERMANY, HONG KONG, INDIA, INDONESIA, ITALY, MACAU, MALAYSIA, MEXICO, NEW ZEALAND, SINGAPORE, SPAIN, SWEDEN, THAILAND, UAE, UNITED KINGDOM, UNITED STATES AND VIETNAM.

OUR FOOTPRINT

WT IS ONE OF THE FASTEST GROWING ADVISORY FIRMS IN NORTH AMERICA

13

NORTH AMERICAN OFFICES

UNITED STATES

Austin, TX
Boston, MA
Cincinnati, OH
Honolulu, HI
Los Angeles, CA
New York, NY
Phoenix, AZ
Raleigh, NC
Seattle, WA
Denver, CO

CANADA

Toronto, ON
Calgary, AB

MEXICO

Mexico City



52

GLOBAL OFFICE LOCATIONS

OCEANIA

AUSTRALIA

Adelaide
Brisbane
Cairns
Canberra
Geelong
Gold Coast
Hobart
Melbourne
Perth
Sydney

NEW ZEALAND

Auckland
Wellington
Christchurch

ASIA

CHINA

Adelaide
Brisbane
Cairns
Canberra
Geelong
Gold Coast
Hobart
Melbourne
Perth
Sydney

HONG KONG

Auckland
Wellington
Christchurch

MACAU

Kuala Lumpur

SINGAPORE

Bangkok

VIETNAM

Ho Chi Minh City
Hanoi

UK & EUROPE

UK & CHANNEL ISLANDS

Belfast
Birmingham
Cambridge
Exeter
Guemsey
Leeds
London
Manchester
Nottingham
Sheffield
Southampton
Swansea

GERMANY

Stuttgart

ITALY

Milan

SPAIN

Madrid

SWEDEN

Stockholm

INDIA

Bangalore
Chennai
Delhi
Hyderabad
Mumbai
Pune

MIDDLE EAST

Abu Dhabi



EXECUTIVE FOREWORD



NICK HAYMAN
DIRECTOR

The Middle East Marketplace in 2022 presented some unique challenges and signs of opportunity and recovery in the AEC industry. The following presentation contains a selection of market trend analysis, insights and editorials from WT's roster of experts across our P3 Advisory, Project Management, Project Controls, Real Estate Advisory and Cost Consulting practices, based on observations in the field on active, relevant projects.

On behalf of the WT Middle East leadership team, it is our hope that you, the reader, find this material timely and enlightening and also see it as a formal invitation for further discourse with our experts across the company.

On the following page is a contact sheet with details on engaging several of WT's construction industry professionals across North America.

Thank you for your time and attention and here is to a safe and prosperous 2023.

A handwritten signature in white ink, appearing to read 'Nick Hayman', followed by a horizontal line and a small dash.



THE AVIATION SECTOR

OBSERVATIONS ON A
FLIGHT PLAN FOR REEMERGENCE

CONTRIBUTED BY NICK HAYMAN
DIRECTOR - WT MIDDLE EAST



THE AVIATION SECTOR OBSERVATIONS ON A FLIGHT PLAN FOR REEMERGENCE

NICK HAYMAN, DIRECTOR



With nearly 15 years' experience in the development and construction of major aviation projects in the UAE, Qatar, Africa, Australia and South-East Asia, Nick expects to see strong demand for aviation projects and aviation professionals return in 2023 and beyond.

NICK HAYMAN
WT DIRECTOR

EDITORIAL

The infrastructure sector, in particular aviation, took a real hit during the pandemic. It was estimated that commercial flight activity decreased by between 50 – 60 percent in 2020 alone. The unfortunate knock on effect to the construction sector was that many existing projects were put on hold or cancelled.

The issue that's always been evident in aviation projects is the forecasting of future demand and long development lead time and beginning planning projects well ahead of schedule.

Abu Dhabi Airport saw passenger numbers triple in 2022 as the world emerged from the Pandemic heralding long awaited news that the new Midfield Terminal would open sometime in 2023. Will the rising demand outpace the development of new and extension projects to cater for this?

WT provided pre-contract Cost Planning and tender document support for the recently opened expansion of Hamad International Airport's Concourse D&E. Planning and the opening of this project coincided with the FIFA World Cup held November & December last year.

WT IN THE MARKET

WT is currently engaged on several major infrastructure and aviation projects in the Middle East and globally, as cost consultants, project managers, P3 technical advisors and owner's representatives.



HIA - International Air Transport Association (IATA) stated that, "Despite the economic uncertainties, there are plenty of reasons to be optimistic about 2023. Lower oil price inflation and continuing pent-up demand should help to keep costs in check as the strong growth trend continues."

As a firm that prides itself in possessing the capacity to cover the commercial, environmental, social and engineering disciplines required to carry out world class service delivery, the following list of current and previous engagements offer a partial glimpse at our expertise:

- Hamad International Airport Expansion, Qatar
- LAX Midfield Satellite Concourse, USA
- Port of Seattle SeaTac Airport IDIQ, USA
- Melbourne International Airport, Australia
- New Bugesera International Airport, Rwanda
- Western Sydney Airport, Australia

FOR MORE INFORMATION ON WT'S INFRASTRUCTURE COST SERVICES AND EXPERTISE, REACH OUT:

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P3 ADVISORY
PROJECT DELIVERY
PROJECT CONTROLS
REAL ESTATE ADVISORY
COST CONSULTING

The logo consists of the letters 'WT' in a bold, blue, sans-serif font, centered within a solid yellow square.

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